

Your Offshore partner
Providing Solutions through Technology

IMPLEMENTATION OF
NEW AND EMERGING
TECHNOLOGIES

Your connection to Offshore Development
Accelerated Project Methodologies

Quality and Compliance
assurance process

Accounting & Financials
Dataprocessing & Dataentry

***Building a Case For
IT Outsourcing***

***Path To Increased
Profitability***



Global Presence

➤ India

Bhargavi Pagadala

#301, Sam's Luxury Apartments
Rd#3 Filmnagar, JubileeHills,
Hyderabad, India

bhargavi.pagadala@globalparameters.com

Phone: 001 91 9948039379

➤ Nepal

Lava R. Bhattarai

Uttar Dhoka Marg, House No.424
Lazimpat, Kathmandu Nepal
Phone: (9771) 4445597

➤ Emerging Offices

- Ukraine
- Vietnam
- South Africa

➤ USA – Florida

Ken Heideger

20283 SR 7, Suite 300
Boca Raton, FL 33498

ken.heideger@globalparameters.com

Phone: 954-554-3456

FAX: 309-420-2038

➤ USA – California

Brian Ramphal

P O Box 3129
Rancho Santa Fe, California 92067

brian.ramphal@globalparameters.com

Phone: 1-858-342-7527



Our Goals – What we strive for

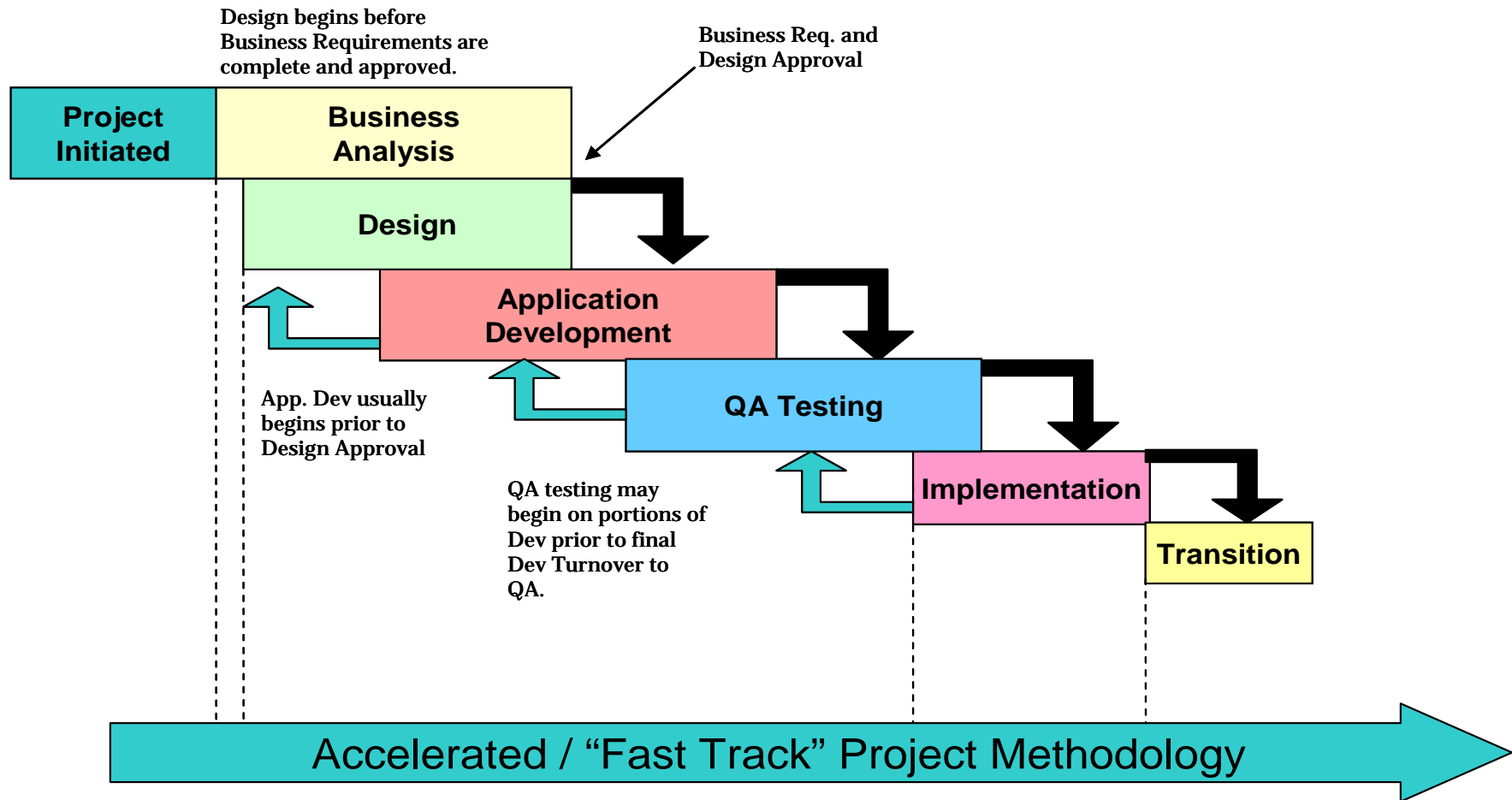
- *Benefits of working with GP*
 - 30%-60% Bottom Line Cost Savings
 - Better Product Quality
 - Faster Execution Speed
 - Greater Staffing Flexibility
 - Greater Access To Expertise
- *Proven Process Methodology, Roles & Activities*
- *Provide the opportunity for our clients to focus on Core Business*

...and because your competitors are (or will be) doing it!

Measurable And Immediate Benefits



Our Methodology





Our Process

① On-Site Phase 1

1. Business Analysis
2. Requirements Specification
3. High Level System Design

② Off-Shore Phase

1. Low Level System Design
2. Systems Development
3. Integration Testing

③ On-Site Phase 2

1. Acceptance Testing
2. Training & Implementation

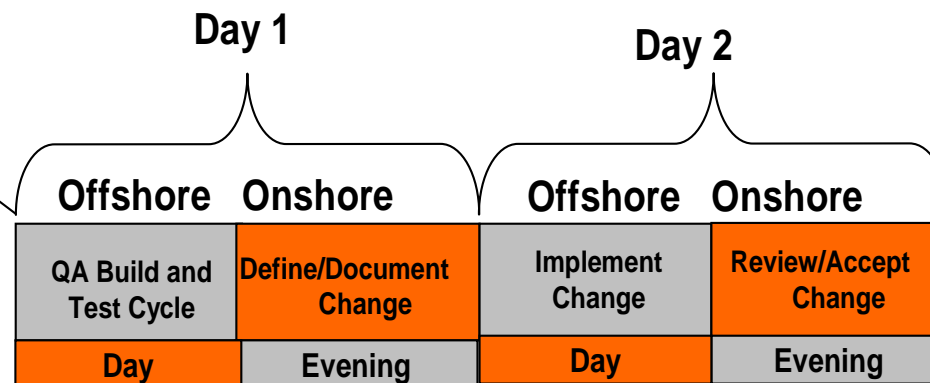
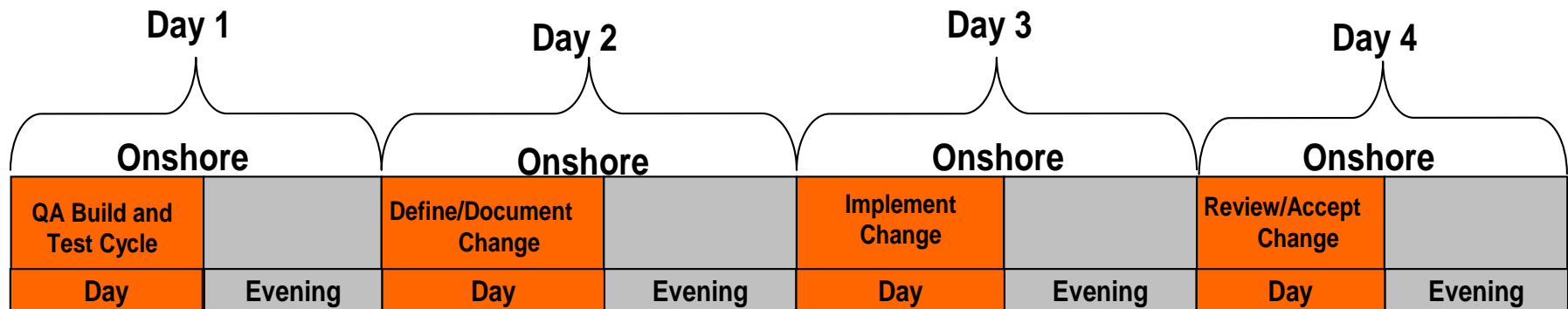
System

Source Code
On-Line Help
Documentation
Training
Test Plan
Systems design
Requirements Specifications



Proven Change Management. It will happen...

Change Control Example

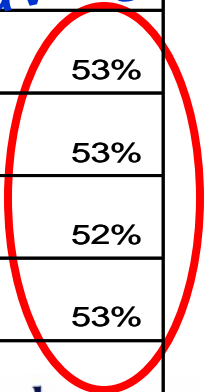




Why Globalize with Global Parameters

		Sr. Architect/Project Mgr (7+ Yrs Experience)	Sr. Programmer (4+ Yrs Experience)	Jr. Programmer (<4 Yrs Experience)	
Onshore	Hourly	\$80	\$60	\$40	
(Fully Loaded)	Weekly	\$3,200	\$2,400	\$1,600	
	Monthly	\$12,800	\$9,600	\$6,400	
	Annual	\$153,600	\$115,200	\$76,800	
Offshore	Hourly	\$30	\$25	\$22	
(Fully Loaded)	Weekly	\$1,200	\$1,000	\$880	
	Monthly	\$4,800	\$4,000	\$3,520	
	Annual	\$57,600	\$48,000	\$42,240	
		<u>Onshore Costs</u>	<u>Offshore Costs</u>	<u>Savings</u>	
Annual Savings	5 Person Team	\$499,200	\$232,320	\$ 266,880	53%
	10 Person Team	\$960,000	\$455,040	\$ 504,960	53%
	15 Person Team	\$1,420,800	\$677,760	\$ 743,040	52%
	20 Person Team	\$1,920,000	\$910,080	\$1,009,920	53%
Notes:	Team Makeup - 2:3 Sr Resource to Jr Resource Ratio	Fully Loaded - includes salary, benefits, equipment, facilities			

Significant Savings





Global Parameters Core Services

➤ ***IT Services***

1. Web Application Development & Web design,
2. Data Warehouse & Business Intelligence
3. Application & Technical Support
4. Testing – QA Services

➤ ***BPO Services***

1. Comprehensive Payroll Processing, and Payroll and Employee Benefit Administration
2. A/P, A/R, billing, and other general accounting functions
3. Helpdesk, in/out-bound customer support & call center, IT Support
4. Data entry & forms processing functions
5. Document conversion, imaging & storage



Meet our IT Team

➤ ***Project Manager***

- Overall Program Mgmt & Onshore/Offshore Coordination
- Process and Infrastructure Implementation/Mgmt
- Business Analysis, Scope Estimation, Deliverable Mgmt
- Requirements Development/Documentation & Knowledge Transfer

➤ ***On-Site Business Analyst***

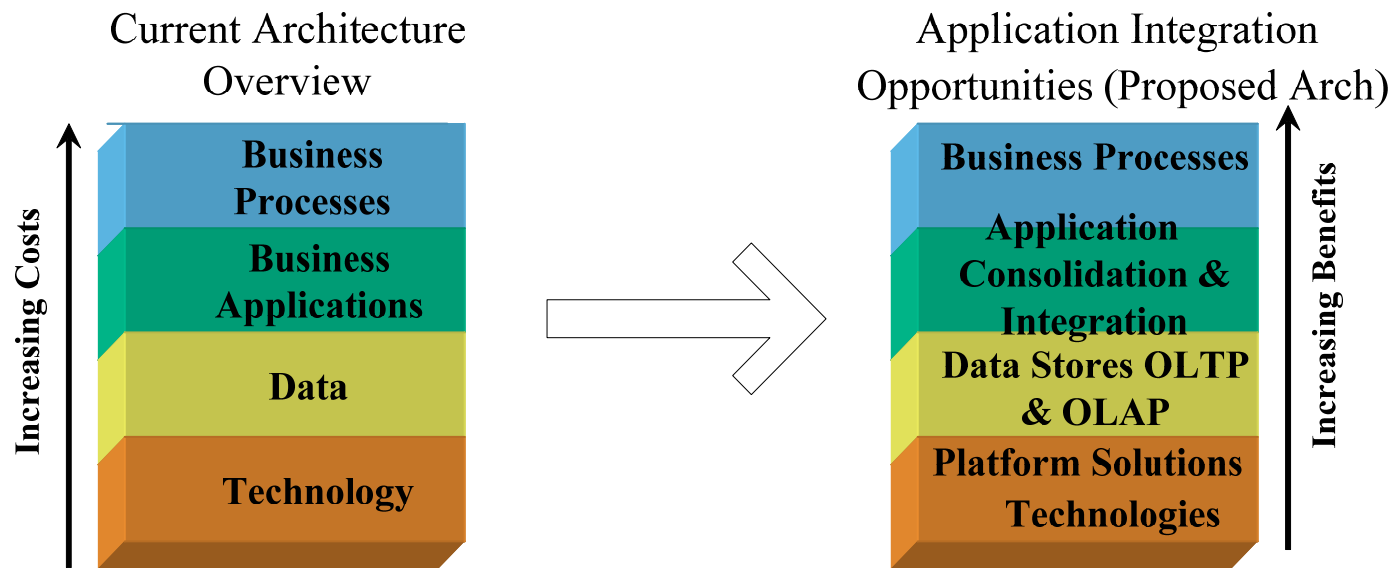
- Business/Technical Analysis
- Knowledge Transfer to Offshore Team
- Implementation, Post-Project Support

➤ ***Off-Shore Development Team***

- Architects, Software Engineers, QA Engineers, Tech Writers
- Targeted Skill Sets
- Programming, QA/Testing, Technical Support



Global Parameters IT Services Overview



We Can Evolve Your Application Architecture resulting in Increasing Benefits



Global Parameters – IT Services

Web Application Development & Support

- *.NET Framework*
- *J2EE Framework*
- *Enterprise Portals*
- *EAI & Web Services*
- *Product Roadmap & Engineering*
 - *Application Architecture, Design Document*
 - *Requirement Development (SRS)*
 - *Application Development (Code Reviews etc)*
 - *Application Testing*
 - *Port from legacy to new technologies*
 - *Web Services & Integration*
- *Product Support*
 - *Maintenance & Enhancements*
 - *Tech Support and Migrations*



See next slides for more IT services...





Global Parameters – IT Services

Data Warehouse & Business Intelligence

- *Data Transformation*
- *Business Intelligence Strategy*
- *Reporting*
- *Dashboard Implementation*
- *Tool Evaluation*
- *Enterprise Tools Expertise*
 - *Reporting Tool*
 - *Data Warehouse Strategy & Implementation*
 - *Data Movement and Transformation Strategy & Implementation*
- *Data Warehouse Support*
 - *Maintenance & Enhancements*
 - *Service Internal and External Customers Reporting requests*



See next slides for more IT services...

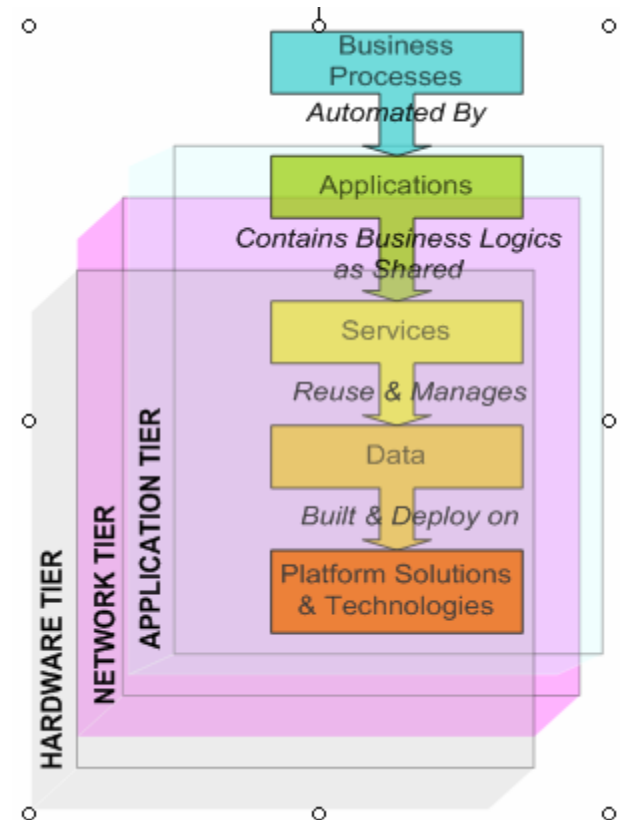


Global Parameters – IT Services

Application & Technical Support

- *Application Product Support*
- *24x7 Support Capability*

- *Support*
 - *Voice Capability – L1, L2 and L3 Support*
 - *eMail Monitoring and Response*
 - *Web Support*
 - *Chat Services*
- *Knowledge Management*
 - *FAQ & Help Content Development and Implementation*
- *Private Label Services*
 - *Customize Support based on client needs. Answer phone calls as client employees etc*



See next slides for more IT services...



Global Parameters – IT Services

Application Testing – Quality Assurance

- *QA Strategy*
- *Functional Testing*
- *Performance Testing*
- *Load Testing*
- *Application Testing*
 - *White & Black box Testing*
 - *Requirements Validation*
 - *Test Plan & Test Case Development*
 - *Automation of Test Cases*
- *Load Testing*
 - *Tools Expertise*
 - *Load Test Scripting and Execution*
 - *Identify Performance Issues and Tuning Recommendations*





Global

Parameters

Your offshore partner

***Give us a call or check us out on
the web at www.globalparameters.com***